

Message Text

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PAGE 01 LISBON 05450 111739Z

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ACTION EUR-12

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R 111455Z AUG 76
FM AMEMBASSY LISBON
TO USDOC WASHDC
SECSTATE WASHDC 8172
INFO AMCONSUL OPORTO

UNCLAS LISBON 5450

E.O. 11652: N/A

TAGS: BEXP, PO

SUBJ: LOUIS BERGER INTERNATIONAL, INC.

BIDS FOR TRANSPORTATION STUDY CONTRACT

1. COMMATT ACCOMPANIED DIRECTOR (ANDOLENKO) OF PARIS OFFICE OF LOUIS BERGER INTERNATIONAL, INC. ON VISITS TO KEY OFFICIALS IN GOP TRANSPORTATION SECTOR ON AUG. 10. IBRD LOAN TO PORTUGAL WILL FINANCE OVERALL TRANSPORTATION STUDY AS WELL AS SMALLER STUDY OF HIGHWAY SECTOR. BERGER UNDERSTOOD IT WAS NOT ORIGINALLY SELECTED FOR SHORT-LIST ON OVERALL STUDY AND WISHED PRESENT ITS CREDENTIALS AS LARGE, EXPERIENCED, LONG-TIME COLLABORATOR WITH IBRD. PREVIOUS BERGER AND EMBASSY DISCUSSIONS WITH IBRD AND GOP OBTAINED CONFUSED RESPONSES ABOUT WHICH ORGANIZATION ULTIMATELY RESPONSIBLE FOR SELECTION OF BIDDERS.

2. SECRETARY OF STATE FOR TRANSPORTATION MACHADO RODRIGUES TOLD BERGER REP HIS MINISTRY HAD FOLLOWED IBRD RECOMMENDATION ABOUT SHORT-LIST AND DID NOT KNOW WHETHER BERGER SELECTED. RODRIGUES PROMISED TO CHECK LIST TO SEE WHETHER BERGER ON IT AND TO CONSIDER INCLUSION IF FIRM NOT LISTED. BERGER REP OPTIMISTIC UPON DEPARTURE.

3. ANDOLENKO ALSO MET WITH PRESIDENT OF HIGHWAY COMMISSION PLANNING STAFF TO DISCUSS HIS FIRM'S INCLUSION ON LIST FOR HIGHWAY STUDY.

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REP DESCRIBED BACKGROUND, EXPERIENCE AND CAPABILITIES OF FIRM.

GOP OFFICIAL REACTED POSITIVELY AND ANDOLENKO CONFIDENT
BERGER WILL BE PUT ON SHORT-LIST FOR THIS CONTRACT.
ESTIMATED COST OF HIGHWAY STUDY IS \$1 MILLION.
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